

LC57-8-13.

All Seasons, LLC

Matthew G. Rogers

Ph: (719) 632-3368 Fax: (719) 632-4290

The printed portions of this form, except differentiated additions, have been approved by the Colorado Real Estate Commission. (LC57-8-13) (Mandatory 1-14)

THIS IS A BINDING CONTRACT. THIS FORM HAS IMPORTANT LEGAL CONSEQUENCES AND THE PARTIES SHOULD CONSULT LEGAL AND TAX OR OTHER COUNSEL BEFORE SIGNING.

Compensation charged by brokerage firms is not set by law. Such charges are established by each real estate brokerage firm.

DIFFERENT BROKERAGE RELATIONSHIPS ARE AVAILABLE WHICH INCLUDE LANDLORD AGENCY, TENANT AGENCY, SELLER AGENCY, BUYER AGENCY OR TRANSACTION-BROKERAGE.

EXCLUSIVE RIGHT-TO-LEASE LISTING CONTRACT

| ☑ LANDLORD AGENCY | ☐ TRANSACTION-BROKERAGE |
|--------------------|-------------------------|
| MI LANDLUKU AGENUY | |

Date:

- 1. AGREEMENT. Landlord and Brokerage Firm enter into this exclusive, irrevocable contract (Landlord Listing Contract) and agree to its provisions. Broker, on behalf of Brokerage Firm, agrees to provide brokerage services to Landlord. Landlord agrees to pay Brokerage Firm as set forth in this Landlord Listing Contract.
- 2. BROKER AND BROKERAGE FIRM.
- **2.1. Multiple-Person Firm.** If this box is checked, the individual designated by Brokerage Firm to serve as the broker of Landlord and to perform the services for Landlord required by this Landlord Listing Contract is called Broker. If more than one individual is so designated, then references in this Landlord Listing Contract to Broker include all persons so designated, including substitute or additional brokers. The brokerage relationship exists only with Broker and does not extend to the employing broker, Brokerage Firm or to any other brokers employed or engaged by Brokerage Firm who are not so designated.
- ☐ 2.2. One-Person Firm. If this box is checked, Broker is a real estate brokerage firm with only one licensed natural person. References in this Landlord Listing Contract to Broker or Brokerage Firm mean both the licensed natural person and brokerage firm who serve as the broker of Landlord and perform the services for Landlord required by this Landlord Listing Contract.
- 3. DEFINED TERMS.
 - 3.1. Landlord:
 - 3.2. Brokerage Firm: All Seasons, LLC
 - 3.3. Broker: *Matthew G. Rogers*
- **3.4. Premises:** The Premises is the following legally described real estate in the County of , Colorado:

known as No. , <u>CO</u>, together with the interests, easements, rights, benefits, improvements and attached fixtures appurtenant thereto, and all interest of owner of the Premises (Owner) in vacated streets and alleys adjacent thereto, if applicable, except as herein excluded.

3.5. Lease: Sale.

EXCLUS

3.5.1. Lease of the Premises or Lease means any agreement between the Landlord and a tenant to

| | ormood or Loads mound | , any agreement |
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| IVE RIGHT-TO-LEASI | E LISTING CONTRACT | Page 1 of 8 |
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| 71 | create a tenancy or leasehold interest in the Premises. |
|------------|---|
| 72 73 | ☐ 3.5.2. If this box is checked, Landlord represents to Broker that Landlord has the right and authority |
| 73 74 | from Owner, authorizes Broker to negotiate the sale of the Premises. Sale of the Premises or Sale means the |
| 75 | voluntary transfer or exchange of any interest in the Premises or the voluntary creation of the obligation to |
| 76 | convey any interest in the Premises, including a contract or lease. It also includes an agreement to transfer any |
| 77 78 | ownership interest in an entity which owns the Premises. |
| 78 79 | 3.6. Listing Period. The Listing Period of this Landlord Listing Contract begins on See Property |
| 80 | Management Agreement , and continues through the earlier of (1) completion of the Lease of the Premises |
| 81 | or (2) See Property Management Agreement , and any written extensions (Listing Period). Broker must |
| 82 83 | |
| 84 | continue to assist in the completion of any Lease or Sale for which compensation is payable to Brokerage Firm |
| 85 | under § 7 of this Landlord Listing Contract. |
| 86 | 3.7. Applicability of Terms. A check or similar mark in a box means that such provision is applicable. The |
| 87 88 | abbreviation "N/A" or the word "Deleted" means not applicable. The abbreviation "MEC" (mutual execution of |
| 89 | this contract) means the date upon which both parties have signed this Landlord Listing Contract. For purposes |
| 90 | of this agreement, Landlord includes sublandlord and tenant includes subtenant. |
| 91 92 | 3.8. Day; Computation of Period of Days, Deadline. |
| 93 | 3.8.1. Day. As used in this Landlord Listing Contract, the term "day" means the entire day ending at |
| 94 | 11:59 p.m., United States Mountain Time (Standard or Daylight Savings as applicable). |
| 95 | 3.8.2. Computation of Period of Days, Deadline. In computing a period of days, when the ending |
| 96 97 | date is not specified, the first day is excluded and the last day is included, e.g., three days after MEC. If any |
| 98 | deadline falls on a Saturday, Sunday or federal or Colorado state holiday (Holiday), such deadline Will |
| 99 | Will Not be extended to the next day that is not a Saturday, Sunday or Holiday. Should neither box be |
| 100 101 | checked, the deadline will not be extended. |
| 102 | |
| 103 | 4. BROKERAGE RELATIONSHIP. |
| 104 105 | 4.1. If the Landlord Agency box at the top of page 1 is checked, Broker represents Landlord as |
| 106 | Landlord's limited agent (Landlord's Agent). If the Transaction-Brokerage box at the top of page 1 is checked, |
| 107 | Broker acts as a Transaction-Broker. |
| 108 109 | 4.2. In-Company Transaction – Different Brokers. When Landlord and tenant in a transaction are |
| 110 | working with different brokers, those brokers continue to conduct themselves consistent with the brokerage |
| 111 | relationships they have established. Landlord acknowledges that Brokerage Firm is allowed to offer and pay |
| 112 113 | compensation to brokers within Brokerage Firm working with a tenant. |
| 114 | 4.3. In-Company Transaction – One Broker. If Landlord and tenant are both working with the same |
| 115 | broker, Broker must function as: |
| 116 | 4.3.1. Landlord's Agent. If the Landlord Agency box at the top of page 1 is checked, the parties |
| 117 118 | agree the following applies: |
| 119 | 4.3.1.1. Landlord Agency Only. Unless the box in § 4.3.1.2 (Landlord Agency Unless |
| 120 | Brokerage Relationship with Both) is checked, Broker represents Landlord as Landlord's Agent and must |
| 121 122 | treat the tenant as a customer. A customer is a party to a transaction with whom Broker has no brokerage |
| 123 | relationship. Broker must disclose to such customer Broker's relationship with Landlord. |
| 124 | 4.3.1.2. Landlord Agency Unless Brokerage Relationship with Both. If this box is checked, |
| 125 126 | Broker represents Landlord as Landlord's Agent and must treat the tenant as a customer, unless Broker |
| 127 | currently has or enters into an agency or Transaction-Brokerage relationship with the tenant, in which case |
| 128 | Broker must act as a Transaction-Broker. |
| 129 | 4.3.2. Transaction-Broker. If the Transaction-Brokerage box at the top of page 1 is checked, or in |
| 130 131 | the event neither box is checked, Broker must work with Landlord as a Transaction-Broker. A Transaction- |
| 132 | Broker must perform the duties described in § 5 and facilitate lease transactions without being an advocate or |
| 133 | agent for either party. If Landlord and tenant are working with the same broker, Broker must continue to |
| 134 135 | function as a Transaction-Broker. |
| 136 | F. PROMERAGE BUTTER Distance Et al. 18 18 18 18 18 18 18 18 18 18 18 18 18 |
| 137 | 5. BROKERAGE DUTIES. Brokerage Firm, acting through Broker, as either a Transaction-Broker or a |
| 138 139 | Landlord's Agent, must perform the following Uniform Duties when working with Landlord: |
| 140 | 5.1. Broker must exercise reasonable skill and care for Landlord, including, but not limited to the |
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7.1.3 Other Compensation.

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| 211 | N/A |
|------------|--|
| 212 | 7.2. Cooperative Broker Compensation. Brokerage Firm offers compensation to outside brokerage |
| 213 214 | firms, whose brokers are acting as: |
| 215 | Tenant Agents: TBD % of the gross rent under the Lease or TBD, in U.S. dollars. |
| 216 | ▼ Transaction-Brokers: TBD % of the gross rent under the Lease or TBD, in U.S. dollars. |
| 217 | |
| 218 219 | 7.3. When Earned. Such commission is earned upon the occurrence of any of the following: |
| 220 | 7.3.1. Any Lease of the Premises within the Listing Period by Landlord, by Broker or by any other |
| 221 | person; |
| 222 | 7.3.2. Broker finding a tenant who is ready, willing and able to complete the Lease or Sale as |
| 223 | specified in this Landlord Listing Contract; or |
| 224 225 | 7.3.3. Any Lease (or Sale if § 3.5.2 is checked) of the Premises within $\underline{60}$ calendar days after the |
| 226 | Listing Period expires (Holdover Period) (1) to anyone with whom Broker negotiated and (2) whose name was |
| 227 | submitted, in writing, to Landlord by Broker during the Listing Period (Submitted Prospect). Provided, however, |
| 228 | Landlord \square Will Not owe the commission to Brokerage Firm under this § 7.3.3 if a commission is |
| 229 230 | earned by another licensed real estate brokerage firm acting pursuant to an exclusive agreement entered into |
| 231 | during the Holdover Period and a Lease or Sale to a Submitted Prospect is consummated. If no box is checked |
| 232 | in this § 7.3.3, then Landlord does not owe the commission to Brokerage Firm. |
| 233 | 7.4. When Applicable and Payable. The commission obligation applies to a Lease made during the |
| 234 235 | Listing Period or any written extension of such original or extended term. The commission described in § 7.1.1 |
| 236 | is payable upon mutual execution of the Lease or possession, whichever occurs first, or N/A , as contemplated |
| 237 | by § 7.3.1 or § 7.3.3, or upon fulfillment of § 7.3.2 where either the offer made by such tenant is not accepted |
| 238 | by Landlord or by the refusal or neglect of Landlord to consummate the Lease as agreed upon. |
| 239 240 | 7.5 Extensions/Renewals/Expansion. Broker Will Will Not be paid a fee in the event: |
| 241 | Tenant exercises an option to Extend or Renew under the lease |
| 242 | _ |
| 243 | Tenant expands into additional space within the building or complex where the Premises is located |
| 244 245 | If Brokerage Firm is to be paid a fee for such extension, renewal or expansion, such fee is in the amount of |
| 246 | N/A , and is due and payable upon \square the Exercise by tenant of such right to extend or renew the Lease or |
| 247 | upon the exercise by tenant to expand the Premises, \square Upon the Commencement of any such extended, |
| 248 249 | renewed or expansion term of the Lease, or \square N/A . |
| 250 | |
| 251 | 8. LIMITATION ON THIRD-PARTY COMPENSATION. Neither Broker nor the Brokerage Firm, except as set |
| 252 | forth in § 7, will accept compensation from any other person or entity in connection with the Premises without |
| 253 254 | the written consent of Landlord. Additionally, neither Broker nor Brokerage Firm is permitted assess or receive |
| 255 | mark-ups or other compensation for services performed by any third party or affiliated business entity unless |
| 256 | Landlord signs a separate written consent for such services. |
| 257 | |
| 258 259 | 9. OTHER BROKERS' ASSISTANCE, MULTIPLE LISTING SERVICES AND MARKETING. Landlord has |
| 260 | been advised by Broker of the advantages and disadvantages of various marketing methods, including |
| 261 | advertising and the use of multiple listing services (MLS) and various methods of making the Premises |
| 262 263 | accessible by other brokerage firms (e.g., using lock boxes, by-appointment-only showings, etc.), and whether |
| 264 | some methods may limit the ability of another broker to show the Premises. After having been so advised, |
| 265 | Landlord has chosen the following: |
| 266 | 9.1. MLS/Information Exchange. |
| 267 268 | 9.1.1. The Premises ₩will □will Not be submitted to one or more MLS and ₩will □will Not be |
| 269 | submitted to one or more property information exchanges. If submitted, Landlord authorizes Broker to provide |
| 270 | timely notice of any status change to such MLS and information exchanges. Upon consummation of a |
| 271 | transaction, Landlord authorizes Broker to provide lease information to such MLS and information exchanges. |
| 272 273 | 9.1.2. Landlord authorizes the use of electronic and all other marketing methods except: |
| 274 | N/A. |
| 275 | 9.1.3. Landlord further authorizes use of the data by MLS and property information exchanges, if |
| 276 | |
| 277 278 | any. 9.1.4. The Premises Address Will Will Not be displayed on the Internet. |
| 279 | 9.1.4. The Premises Address ⊠Will □Will Not be displayed on the Internet. 9.1.5. The Premises Listing ⊠Will □Will Not be displayed on the Internet. |
| 280 | |
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Landlord Initials

| 282 283 | Manual Lock Box 🔲 Electronic Lock Box |
|---|--|
| | |
| 284 | ☑ Key checked out to licensed Real Estate Agents only |
| 285 | Other instructions: The lockbox is a combo lockbox and is typically only used hen the |
| 286 287 | house is vacant. Otherwise, only licensed Real Estate Agents may check out a key to show the |
| 288 | property. |
| 289 | 9.3. Broker Marketing. The following specific marketing tasks will be performed by Broker: |
| 290 291 | See Property Management Agreement. Will be determined based on what the market warrants. |
| 292 | |
| 293 | 10. LANDLORD'S OBLIGATIONS TO BROKER; DISCLOSURES AND CONSENT. |
| 294 | 10.1. Negotiations and Communication. Landlord agrees to conduct all negotiations for the Lease of |
| 295 296 | the Premises only through Broker, and to refer to Broker all communications received in any form from real |
| 297 | estate brokers, prospective tenants, buyers, or any other source during the Listing Period of this Landlord |
| 298 | Listing Contract. |
| 299 300 | 10.2. Advertising. Landlord agrees that any advertising of the Premises by Landlord (e.g., Internet, |
| 301 | print and signage) must first be approved by Broker. |
| 302 | 10.3. No Existing Listing Agreement. Landlord represents that Landlord so Sold Sold Sold Sold Sold Sold Sold Sol |
| 303 304 | party to any listing agreement with any other broker to Lease the Premises. |
| 305 | 10.4. Ownership of Materials and Consent. Landlord represents that all materials (including all |
| 306 | photographs, renderings, images or other creative items) supplied to Broker by or on behalf of Landlord are |
| 307 | owned by Landlord, except as Landlord has disclosed in writing to Broker. Landlord is authorized to and grants |
| 308 309 | to Broker, Brokerage Firm and any MLS (that Broker submits the Premises to) a nonexclusive irrevocable, |
| 310 | royalty-free license to use such material for marketing of the Premises, reporting as required and the |
| 311 | publishing, display and reproduction of such material, compilation and data. This license survives the |
| 312 313 | termination of this Landlord Listing Contract. |
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| 314 315 | 10.5. Required Information to County Assessor. Landlord consents that Broker may supply certain |
| 314 315 316 | <u> </u> |
| 314 315 316 317 | 10.5. Required Information to County Assessor. Landlord consents that Broker may supply certain information to the county assessor if the Premises is residential and is furnished. |
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Landlord Initials _____

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15. POSSESSION. Possession of the Premises will be delivered to tenant as follows:

16. MATERIAL DEFECTS, DISCLOSURES AND INSPECTION.

16.1. Broker's Obligations. Colorado law requires a broker to disclose to any prospective tenant all adverse material facts actually known by such broker including but not limited to adverse material facts pertaining to the title to the Premises and the physical condition of the Premises, any material defects in the Premises, and any environmental hazards affecting the Premises which are required by law to be disclosed. These types of disclosures may include such matters as structural defects, soil conditions, violations of health, zoning or building laws, and nonconforming uses and zoning variances. Landlord agrees that any tenant may have the Premises and Inclusions inspected and authorizes Broker to disclose any facts actually known by Broker about the Premises.

16.2. Landlord's Obligations.

- **16.2.1. Landlord's Premises Disclosure Form.** Disclosure of known material latent (not obvious) defects is required by law. Landlord **Agrees Does Not Agree** to provide a written disclosure of adverse matters regarding the Premises completed to Landlord's current, actual knowledge.
- **16.2.2. Lead-Based Paint.** Unless exempt, if the improvements on the Premises include one or more residential dwellings for which a building permit was issued prior to January 1, 1978, a completed Lead-Based Paint Disclosure (Rental) form must be signed by Landlord and the real estate licensees, and given to any potential tenant in a timely manner.
- **16.2.3. Carbon Monoxide Alarms.** Note: If the improvements on the Premises have a fuel-fired heater or appliance, a fireplace, or an attached garage and one or more rooms lawfully used for sleeping purposes (Bedroom), Landlord understands that Colorado law requires that Landlord assure the Premises has an operational carbon monoxide alarm installed within fifteen feet of the entrance to each Bedroom or in a location as required by the applicable building code, prior to offering the Premises for lease or sale.
- **16.2.4.** Condition of Premises. The Premises will be delivered in the condition existing as of the date of the lease or sales contract, ordinary wear and tear excepted, unless Landlord, at Landlord's sole option, agrees in writing to any repairs or other work to be performed by Landlord.

17. RIGHT OF PARTIES TO CANCEL.

- 17.1. Right of Landlord to Cancel. In the event Broker defaults under this Landlord Listing Contract, Landlord has the right to cancel this Landlord Listing Contract, including all rights of Brokerage Firm to any compensation if the Landlord Agency box is checked. Examples of a Broker default include, but are not limited to (1) abandonment of Landlord, (2) failure to fulfill all material obligations of Broker, and (3) failure to fulfill all material Uniform Duties (§ 5) or, if the Landlord Agency box at the top of page 1 is checked, the failure to fulfill all material Additional Duties Of Landlord's Agent (§ 6). Any rights of Landlord that accrued prior to cancellation will survive such cancellation.
- 17.2. Right of Broker to Cancel. Brokerage Firm may cancel this Landlord Listing Contract upon written notice to Landlord that title is not satisfactory to Brokerage Firm. Although Broker has no obligation to investigate or inspect the Premises, and no duty to verify statements made, Brokerage Firm has the right to cancel this Landlord Listing Contract if any of the following are unsatisfactory (1) the physical condition of the Premises or Inclusions, (2) any proposed or existing transportation project, road, street or highway, (3) any other activity, odor or noise (whether on or off the Premises) and its effect or expected effect on the Premises or its occupants, or (4) any facts or suspicions regarding circumstances that could psychologically impact or stigmatize the Premises. Additionally, Brokerage Firm has the right to cancel this Landlord Listing Contract if Landlord or occupant of the Premises fails to reasonably cooperate with Broker or Landlord defaults under this Landlord Listing Contract. Any rights of Brokerage Firm that accrued prior to cancellation will survive such cancellation.
- **18. COST OF SERVICES AND REIMBURSEMENT.** Unless otherwise agreed upon in writing, Brokerage Firm must bear all expenses incurred by Brokerage Firm, if any, to market the Premises and to compensate cooperating brokerage firms, if any. Neither Broker nor Brokerage Firm will obtain or order any other products or services unless Landlord agrees in writing to pay for them promptly when due (examples: space planning,

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| | Landlord | l Initials | | |
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EXCLUSIVE RIGHT-TO-LEASE LISTING CONTRACT

drawings, surveys, radon tests, title reports, engineering studies, property inspections). Unless otherwise
agreed, neither Broker nor Brokerage Firm is obligated to advance funds for Landlord. Landlord must
reimburse Brokerage Firm for payments made by Brokerage Firm for such products or services authorized by
Landlord.

19. DISCLOSURE OF SETTLEMENT COSTS. Landlord acknowledges that costs, quality, and extent of service vary between different settlement service providers (e.g., attorneys, lenders, inspectors and title companies).

20. MAINTENANCE OF THE PREMISES. Neither Broker nor Brokerage Firm is responsible for maintenance of the Premises nor are they liable for damage of any kind occurring to the Premises, unless such damage is caused by their negligence or intentional misconduct.

 21. NONDISCRIMINATION. The parties agree not to discriminate unlawfully against any prospective tenant because of the race, creed, color, sex, sexual orientation, marital status, familial status, physical or mental disability, handicap, religion, national origin or ancestry of such person.

22. RECOMMENDATION OF LEGAL AND TAX COUNSEL. By signing this document, Landlord acknowledges that Broker has advised that this document has important legal consequences and has recommended consultation with legal and tax or other counsel before signing this Landlord Listing Contract.

23. **MEDIATION.** If a dispute arises relating to this Landlord Listing Contract, prior to or after possession of the Premises, and is not resolved, the parties must first proceed in good faith to submit the matter to mediation. Mediation is a process in which the parties meet with an impartial person who helps to resolve the dispute informally and confidentially. Mediators cannot impose binding decisions. The parties to the dispute must agree, in writing, before any settlement is binding. The parties will jointly appoint an acceptable mediator and will share equally in the cost of such mediation. The mediation, unless otherwise agreed, will terminate in the event the entire dispute is not resolved within 30 calendar days of the date written notice requesting mediation is delivered by one party to the other party's last known address.

24. ATTORNEY FEES. In the event of any arbitration or litigation relating to this Landlord Listing Contract, the arbitrator or court must award to the prevailing party all reasonable costs and expenses, including attorney and legal fees.

25. ADDITIONAL PROVISIONS. (The following additional provisions have not been approved by the Colorado Real Estate Commission.)

Because the verbiage in this form and the All Seasons, LLC Property Management Agreement are similar, it is understood by all parties that the All Seasons, LLC Property Management Agreement prevails.

26. ATTACHMENTS. The following are a part of this Landlord Listing Contract: **See Property Management Agreement**

27. NO OTHER PARTY OR INTENDED BENEFICIARIES. Nothing in this Landlord Listing Contract is deemed to inure to the benefit of any person other than Landlord, Broker and Brokerage Firm.

28. NOTICE, DELIVERY AND CHOICE OF LAW.

EXCLUSIVE RIGHT-TO-LEASE LISTING CONTRACT

28.1. Physical Delivery. All notices must be in writing, except as provided in § 28.2. Any document, including a signed document or notice, delivered to the other party to this Landlord Listing Contract, is effective upon physical receipt. Delivery to Landlord is effective when physically received by Landlord, any signator on behalf of Landlord, any named individual of Landlord or representative of Landlord.

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28.2. Electronic Delivery. As an alternative to physical delivery, any document, including a signed document or written notice, may be delivered in electronic form only by the following indicated methods:

| Landlord Initials | | |
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| Facsimile E-mail Internet. If no box is checked, this § 28.2 is not applicable and § 28.1 governs notice and delivery. Documents with original signatures will be provided upon request of any party. 28.3. Choice of Law. This Landlord Listing Contract and all disputes arising hereunder are governed and construed in accordance with the laws of the State of Colorado that would be applicable to Colorado residents who sign a contract in this state for property located in Colorado. | |
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| 29. MODIFICATION OF THIS LANDLORD LISTING CONTRACT. No subsequent modification of any of terms of this Landlord Listing Contract is valid, binding upon the parties, or enforceable unless made in writ and signed by the parties. | |
| 30. COUNTERPARTS. This Landlord Listing Contract may be executed by each of the parties, separate and when so executed by all the parties, such copies taken together are deemed to be a full and complete contract between the parties. | ly, |
| 31. ENTIRE AGREEMENT. This agreement constitutes the entire contract between the parties, and any prior agreements, whether oral or written, have been merged and integrated into this Landlord Listing Contract. | |
| 32. COPY OF CONTRACT. Landlord acknowledges receipt of a copy of this Landlord Listing Contract signed by Broker, including all attachments. | |
| Brokerage Firm authorizes Broker to execute this Landlord Listing Contract on behalf of Brokerage Firm. | |
| Landlord: Date: | |
| Broker: Date: Date: | |
| Brokerage Firm S Name: All Seasons, LLC | |
| Address: 1610 S. Tejon Street Colorado Springs, CO 80905 | |
| Ph: (719) 632-3368 Fax: (719) 632-4290 Email: matt@all-seasons.com | |
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